

# Funding Liquidity and the Cross-Section of Stock Returns

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# Funding Liquidity

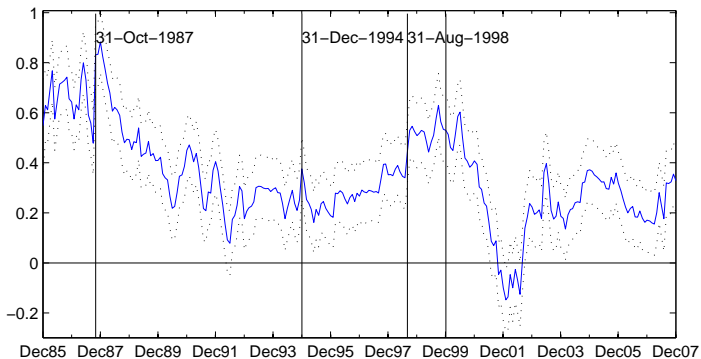
- **Funding Liquidity** is the ease with which traders obtain funding, while **Market Liquidity** is the ease with which an asset is traded.
- In Brunnermeier and Pedersen (2009) "Market Liquidity and Funding Liquidity", speculators finance their trades through collateralized borrowing from financiers who set the margins to control their value-at-risk.
- An adverse shock to speculators' funding liquidity (through for example higher margins) forces them to reduce their leverage and provide less liquidity to the markets, which decreases assets' market liquidity.
- Conversely, traders' funding (their capital and the margins they are charged) depend on the assets' market liquidity.
- Under certain conditions, margins are destabilizing and market liquidity and funding liquidity are mutually reinforcing, leading to liquidity spirals that affect all asset markets.

## Measurement of Funding Liquidity

- A prominent example that liquidity affects asset prices is the on-the-run liquidity premium — the most recently issued (on-the-run) bonds sell at a premium relative to seasoned (off-the-run) bonds with similar coupons and maturities.
- To measure this liquidity premium, Fontaine and Garcia ("Bond Liquidity Premia", forthcoming *Review of Financial Studies*) extract a latent factor by estimating a term structure model from a panel of pairs of U.S. Treasury securities, where each pair has similar cash flows but different ages.
- This strategy is consistent with the existence of an on-the-run premium in the short-run but also with the evidence that older bonds are less liquid (Warga, 1992).

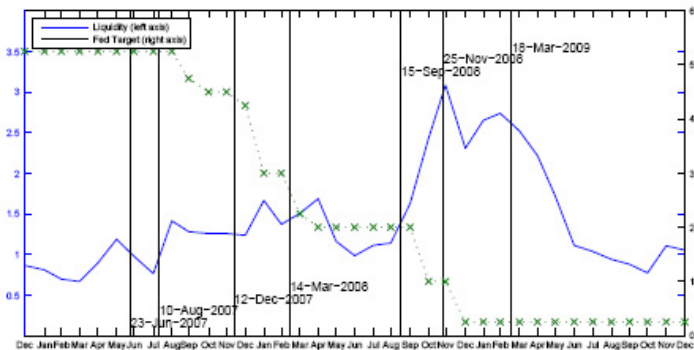
### Estimation of the TS Model with Liquidity

Liquidity Factor: the value of liquidity to investors



## Liquidity Factor during the Crisis

### Prediction of the TS Model with Liquidity



(a) Liquidity Factor

# Evidence for funding liquidity - 1

The core of the paper aims at demonstrating that our age-based measure of the value of liquidity can be explicitly linked to funding conditions.

- We relate the liquidity value to the **expected benefits** of holding a more liquid security. We measure these benefits by a common component in repo spreads.
- We document the **price-quantity** relationship between the value of liquidity and the quantity of funding liquidity supplied by shadow banks.
- We study the relationship between the value of liquidity and **broader measures of funding conditions** (non-borrowed reserves, growth of M2).

## Evidence for funding liquidity - 2

We test whether tightness of funding conditions affects risk premia across several fixed-income securities. We find that:

- 1 an increase in the value of liquidity predicts lower expected excess returns, and thus higher current prices, for Treasury bonds at all maturities.
- 2 variations of LIBOR rolling excess returns are positively linked to variations of funding liquidity.
- 3 for corporate bond spreads, the impact of liquidity is significant and follows a flight-to-quality pattern across ratings. For bonds of the highest credit quality, spreads decrease, on average, following a shock to funding liquidity value. In contrast, spreads increase for bonds with lower ratings.

## Funding liquidity and Other Markets

We explore the relevance of funding liquidity in:

- 1 Pricing the cross-section of stock returns
- 2 Explaining hedge fund returns

# Funding Liquidity and the Cross Section of Stock Returns

## Liquidity and Stock Returns

- The relationship between expected returns and liquidity of the stock market has been investigated by several studies.
- Amihud (2002) use a measure of stock illiquidity based on the average across stocks of the daily ratio of absolute stock return to dollar volume. He shows that expected market illiquidity positively affects ex-ante stock excess return, especially for small firm stocks.
- Pastor and Stambaugh (2003) use a measure of liquidity based on a cross-sectional average of individual-stock liquidity measures based on volumes. They show that stocks whose returns are more exposed to marketwide liquidity fluctuations command higher expected returns.
- We explore the effect of **funding liquidity** on the cross-section of stock returns.

## Method Overview

- 1 Run single time-series regression for each test asset over the relevant time period, regressing excess returns on factors to obtain beta estimates. For example, for the Fama-French model with three factors:

$$r_{it} - r_{ft} = \beta_{i0} + \beta_{im}(r_{mt} - r_{ft}) + \beta_{is}SMB_t + \beta_{iv}HML_t + \varepsilon_{it}, t = 1, 2, T$$

- 2 Conduct T cross-sectional regressions of quarterly returns on betas obtained in 1. from which Fama-Macbeth t statistics can be calculated.
- 3 Obtain R-squared and adjusted R-squared from a single regression of mean returns on estimated betas.

Table 1: Pricing the Cross-Section of 25 Size and Book to Market Portfolios (Q3/1986-Q4/2009)

	CAPM	3-Factor Benchmark	Liq. Level and 3-Factor Benchmark	Liquidity and 3- Factor benchmark	3-Factor benchmark + liq. level+liq. changes
Constant	1.609	0.325	0.397	0.512	0.451
FM t-stat	2.315	1.325	1.640	2.156	1.890
Liquidity Level			-1.430		-1.399
FM t-stat			-3.202		-3.140
Liquidity Changes				-0.982	-0.695
FM t-stat				-2.835	-2.124
Market	0.145	1.192	1.226	0.992	1.155
FM t-stat	0.133	1.276	1.312	1.065	1.239
SMB		0.219	0.350	0.298	0.360
FM t-stat		0.362	0.577	0.494	0.595
HML		1.363	0.700	0.825	0.601
FM t-stat		1.501	0.808	0.947	0.699
R-Squared	0.004	0.290	0.507	0.396	0.516
Adj. R-Squared	-0.034	0.201	0.421	0.291	0.405

Table 2: Pricing the Cross-Section of 25 Size and Book to Market Portfolios (Q3/1986-Q4/2006) Precrisis

	CAPM	3-Factor Benchmark	Liq. Level and 3-Factor Benchmark	Liquidity and 3- Factor benchmark	3-Factor benchmark + liq. level+liq. changes
Constant	2.090	0.261	-0.020	0.270	0.001
FM t-stat	3.037	1.365	-0.096	1.415	0.003
Liquidity Level			-1.595		-1.612
FM t-stat			-3.338		-3.332
Liquidity Changes				-0.783	-0.588
FM t-stat				-2.087	-1.643
Market	0.069	1.511	1.970	1.413	1.909
FM t-stat	0.062	1.600	2.074	1.498	2.021
SMB		0.332	0.771	0.549	0.812
FM t-stat		0.508	1.163	0.838	1.224
HML		1.542	1.305	1.208	1.213
FM t-stat		1.794	1.546	1.447	1.452
R-Squared	0.001	0.396	0.576	0.445	0.580
Adj. R-Squared	-0.038	0.320	0.502	0.348	0.485

## Financial Intermediaries and the Cross-Section of Stock Returns

Based on the growing theoretical literature on the links between financial institutions and asset prices, Adrian, Etula and Muir (2010) show that:

- Broker-Dealer leverage (ratio of Total financial assets over the difference between total financial assets and total financial liabilities) is a good empirical proxy for the marginal value of wealth of financial intermediaries;
- Shocks to leverage are priced in the cross-section;
- Investors require higher compensation for holding assets that exhibit greater comovement with broker-dealer leverage shocks.

## Broker-Dealer Leverage, Funding Liquidity, and the Cross-Section of Stock Returns

- We first verify that we obtain same results over the 1968-2009 period selected in their study.
- We determine whether the level of funding liquidity and changes in liquidity are still priced factors once leverage shocks are taken into account.
- We verify whether results are robust to the exclusion of the recent crisis.

Table 5: Pricing the Cross-Section of 25 Size and Book to Market Portfolios (Q1/1968-Q4/2009)  
 Broker-Dealer Leverage

	CAPM	FF	BDLev	FF+BDLev
Constant	1.645	-0.022	0.132	0.520
FM t-stat	3.633	-0.152	0.418	2.829
Broker-Dealer Leverage Changes			0.155	0.202
FM t-stat			3.130	4.053
Market	0.070	1.260		0.549
FM t-stat	0.086	1.780		0.771
SMB		0.529		0.332
FM t-stat		1.114		0.689
HML		1.793		0.644
FM t-stat		3.039		1.090
R-Squared	0.001	0.591	0.488	0.743
Adj. R-Squared	-0.037	0.540	0.469	0.698

Table 4: Pricing the Cross-Section of 25 Size and Book to Market Portfolios (Q3/1986-Q4/2009)  
Liquidity and Broker-Dealer Leverage

	CAPM	FF	Liq +BD Lev
Constant	1.609	0.325	0.786
FM t-stat	2.315	1.325	2.533
Broker-Dealer Leverage Changes			0.151
FM t-stat			2.474
Liquidity Level			-0.588
FM t-stat			-1.863
Liquidity Changes			-1.344
FM t-stat			-3.069
Market	0.145	1.192	0.735
FM t-stat	0.133	1.276	0.774
SMB		0.219	0.168
FM t-stat		0.362	0.269
HML		1.363	-0.015
FM t-stat		1.501	-0.017
R-Squared	0.004	0.290	0.554
Adj. R-Squared	-0.034	0.201	0.452

Table 5: Pricing the Cross-Section of 25 Size and Book to Market Portfolios (Q3/1986-Q4/2006)-Precrisis  
Liquidity and Broker-Dealer Leverage

	CAPM	FF	Liq +BD Lev
Constant	2.090	0.261	0.048
FM t-stat	3.037	1.365	0.218
Broker-Dealer Leverage Changes			0.056
FM t-stat			0.933
Liquidity Level			-0.581
FM t-stat			-1.638
Liquidity Changes			-1.651
FM t-stat			-3.270
Market	0.069	1.511	1.843
FM t-stat	0.062	1.600	1.943
SMB		0.332	0.811
FM t-stat		0.508	1.221
HML		1.542	1.112
FM t-stat		1.794	1.342
R-Squared	0.001	0.396	0.579
Adj. R-Squared	-0.038	0.320	0.483

## Future work

- We need to further the analysis by constructing portfolios of stocks that are sensitive to funding liquidity: stocks in capital-intensive industries, firms that rely on markets for their source of capital and operating funds and firms that rely more on internal financing.
- We need to check the robustness of results to time-variation in risk.
- We need to include other measures of liquidity (market or funding).

# Funding Liquidity and Hedge Fund Returns

# Liquidity and Hedge Fund Contagion

- Hedge funds are particularly relevant in terms of contagion, since they often argue that they offer downside protection by having a low correlation with fundamental factors.
- However, many hedge funds rely on leverage and contagion can be created by tight funding conditions.
- Contagion is defined as correlation over and above that expected from economic fundamentals (see Bekaert, Harvey, and Ng (2005)).
- Using this concept of contagion, Boyson, Stahel, and Stulz (2010, 2011) study contagion among indices of hedge fund styles created by liquidity shocks.
- Using individual hedge funds, we use a different methodology to study correlation among individual hedge funds within each style and relate it to market liquidity (Pastor and Stambaugh) and funding liquidity.

## Implied correlations in Hedge Fund Returns

- To obtain a measure of a common correlation between individual hedge fund returns, we use measures of variances of index and individual hedge fund returns that are based on a GARCH(1,1) model.
- We construct an equally-weighted measure:

$$IC(t) = \frac{\sigma_I^2(t) - \sum_{i=1}^{N_t} \frac{1}{N_t^2} \sigma_i^2(t)}{\sum_{i=1}^{N_t} \sum_{j \neq i} \frac{1}{N_t^2} \sqrt{\sigma_i^2(t)} \sqrt{\sigma_j^2(t)}}$$

- We can apply this measure to raw returns, but we can also break it down into a common exposure to risk factors and a residual correlation.

## Factor-Induced Correlation and Idiosyncratic Correlation

- We regress the returns of individual hedge funds on risk factors and compute the implied correlation based on the explained part (**common correlation**) and the implied correlation based on the unexplained part (**residual or idiosyncratic correlation**).
- We use the seven-factor model of Fung and Hsieh (2001) to describe hedge fund returns:

$$\begin{aligned} \text{rexc}_{i,t} &= \alpha_i + \beta_i^1 \text{SNPexc}_t + \beta_i^2 \text{SML}_t + \beta_i^3 \text{RBD10}_t \\ &+ \beta_i^4 \text{BAAMBD10}_t + \beta_i^5 \text{PTFSBD}_t \\ &+ \beta_i^6 \text{PTFSFX}_t + \beta_i^7 \text{PTFSCOM}_t + \varepsilon_{i,t} \end{aligned}$$

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SNPexc: Monthly return on S&P 500 minus 1-month T-bill

SML: Wilshire small cap minus large cap

RBD10: change in constant maturity yield 10-year Treasury

BAAMBD10: change in spread Moody's BAA minus 10-year Treasury

PTFS: Primitive trend following strategy for bonds (BD), currency (FX) and commodities (COM)

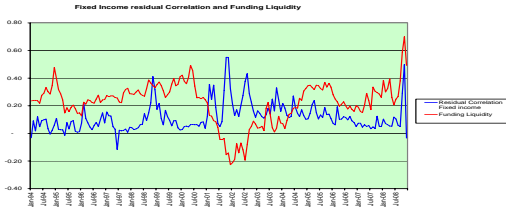
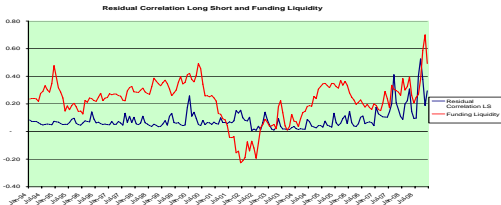
## Liquidity Factors

- Since hedge funds use leverage, a prime suspect for explaining residual correlation is liquidity.
  - Pastor and Stambaugh (2003) Liquidity Factor: priced systematic liquidity factor in equity returns, based on lagged dollar volume for each stock.
  - Funding Liquidity Factor (Fontaine and Garcia, 2008): extracted for on-the-run and off-the-run pairs of Treasuries at all maturities.

## Liquidity Factors and Residual Correlations for HF Categories

	Global	LS	FF	FI
PS Liq	-0.14	-0.14	-0.17	-0.12
Funding Liq	0.08	0.27	-0.39	-0.37

# Funding Liquidity and Residual Correlation - LS and FI



## Regression of IC on liquidity for HF Categories

	Intercept	Liquidity		TS Volatility		CS Volatility	
		PS	FG	Res	Mkt	Res	Mkt
Global	0.04 [3.10]	-0.03 [-1.34]	0.02 [1.86]	20.58 [12.27]	-0.85 [-2.52]	-4.83 [-20.52]	0.74 [3.00]
Convertibles	-0.02 [-0.57]	0.16 [0.95]	-0.30 [-3.37]	83.07 [29.38]	-13.03 [-5.75]	-3.82 [-1.50]	-10.39 [-4.97]
Short Bias	0.19 [5.87]	-0.20 [-2.94]	-0.05 [-1.41]	8.79 [4.66]	-1.37 [-4.33]	-2.53 [-5.27]	-0.27 [-0.78]
Emerging Markets	0.26 [8.82]	-0.13 [-1.59]	0.21 [4.74]	5.89 [4.88]	-0.68 [-1.48]	-2.61 [-5.20]	0.29 [0.57]
Equity Neutral	-0.03 [-1.89]	-0.09 [-1.90]	0.01 [0.32]	24.32 [9.92]	9.80 [4.72]	-3.53 [-7.26]	-0.43 [-0.64]
Event Driven	0.00 [-0.20]	-0.02 [-0.42]	-0.03 [-1.53]	29.98 [11.62]	0.56 [1.14]	-4.66 [-6.47]	-0.18 [-0.38]
Fixed Income	0.00 [-0.02]	0.12 [1.30]	-0.17 [-3.38]	28.95 [13.67]	0.63 [0.46]	-2.53 [-2.29]	0.06 [0.07]
Funds of Funds	0.35 [9.91]	-0.12 [-1.57]	-0.38 [-8.32]	17.31 [3.44]	5.33 [3.88]	-11.45 [-8.30]	1.31 [1.05]
Global Macro	-0.02 [-1.12]	-0.02 [-1.18]	-0.03 [-3.21]	11.81 [20.12]	5.81 [3.07]	-1.44 [-6.87]	-0.17 [-1.22]
Long Short	-0.02 [-1.81]	-0.03 [-0.89]	0.05 [3.10]	20.77 [24.24]	-1.35 [-5.00]	-2.77 [-11.26]	0.08 [0.31]
Managed Futures	0.32 [4.91]	0.05 [0.84]	0.12 [4.03]	9.70 [6.97]	-25.40 [-6.53]	-1.02 [-2.10]	1.02 [2.95]
Multi Strategy	0.00 [-0.27]	-0.02 [-0.43]	-0.05 [-2.56]	28.23 [13.38]	0.48 [0.82]	-4.15 [-8.66]	-0.29 [-0.63]
Others	0.72 [1.21]	0.20 [0.12]	-2.60 [-2.75]	36.45 [1.16]	4.48 [0.30]	-12.33 [-0.82]	1.37 [0.13]

## Conclusion

- These results provide evidence that effects of funding liquidity and funding liquidity shocks are pervasive across markets: fixed-income, stock markets, and hedge funds.
- The effects of tight funding conditions are exacerbated during crises but they are pervasive in normal times.
- This evidence points toward the importance of the funding market for the intermediation mechanism.
- Further support needs to be built by looking at individual stocks and construct liquidity-sensitive portfolios.